

Hands-on course , 3
day(s)
Ref : MOT

Participants

Managers, team leaders.

Pre-requisites

Required experience in team
management.

Next sessions

Motivate and lead your team

OBJECTIVES

Forge the feeling of membership, act as a communicator and a negotiator who inspires the confidence, such are the missions that the manager must complete uninhibitedly in front of his team

1) Set up common reference with your team

3) Know how to communicate

2) Lead and facilitate your team

Pedagogic Methods

The participants will be brought to replay in front of the camera real professional situations that they will analyze to acquire tools directly usable in the field.

1) Set up common reference with your team

- Define its strengths and its areas of improvement. Know the styles of management and find where to be.
- Formalize common objectives according to the human environment and the parameters appropriate for the company.

Exercise

Case study to establish and consolidate its leadership of manager in partnership with the team.

2) Lead and facilitate your team

- Identify the role of the team within the company.
- Develop your image as a leader.
- Successfully integrate newcomers.
- Manage the difficult personalities.
- Encourage public speaking and initiatives. Recognize them, canalize them and make them useful.
- Make accept the changes.

Exercise

Exercises of team meetings filmed with various types of employees (easy, difficult)

3) Know how to communicate

- Guidelines: structure your thoughts, organize your ideas, positive the unforeseen, make yours the decisions and present them clearly.
- Be convinced and convincing : involve your audience, argue to persuade, rely on objections to enhance and reinforce your point of view.
- On negative points : refocus, reframe without demotivating, announce the bad news, manage the disagreements.

Exercise

Filmed communication exercises.